

(i) Printed Pages : 2

Roll No. ....

(ii) Questions : 14 Sub. Code : 

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Exam. Code : 

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**Bachelor of Business Administration 6<sup>th</sup> Semester  
(2056)**

**COMPENSATION MANAGEMENT**

**Paper : BBA 330**

**Time Allowed : Three Hours]**

**[Maximum Marks : 80**

**Note :—** The question paper is divided into three Sections A, B, and C. Attempt any **four** questions from Section-A, each question carries **5** marks. Attempt **two** questions each from Sections-B and C, each question carries **15** marks.

**SECTION-A**

1. Explain objectives of compensation management.
2. Two methods of job evaluation.
3. Define fringe benefits with examples.
4. Economic theory of compensation.
5. Components of executive compensation.
6. Discuss types of variable pay.

## SECTION-B

1. Discuss different theories of compensation.
2. What is the significance of job evaluation in compensation? Give examples.
3. Define performance appraisal. Discuss its objectives and importance.
4. Discuss current trends in compensation system and its impact on business organizations.

## SECTION-C

1. What are different strategies of executive compensation package?
2. Discuss profit sharing compensation schemes with examples.
3. Write notes on:
  - (a) Employee Stock Ownership
  - (b) Objectives of Broad banding.
4. Discuss the need of fringe benefits in compensating employees.