

2046

NEP U.G. Common-Inter Disciplinary Course  
Second Semester  
Paper: Foreign Trade Promotion

Time allowed: 3 Hours

Max. Marks: 60

**NOTE:** Attempt four short answer type questions from Section-A. Attempt two questions each from Section B and C respectively.

x-x-x

**Section – A**

I. Attempt any four of the following:-

- a) Explain the concept of commodity composition of foreign trade.
- b) Explain the future prospects of India's foreign trade.
- c) Write a short note on Export Promotion Councils (EPCs).
- d) Write a short note on the role of ECGC in export promotion.
- e) What is FIEO? State its objectives.
- f) Distinguish between FDI and FII.

(4x5)

**Section – B**

- II. Discuss the importance of the USA, EU, and Middle East as India's major trading partners. (10)
- III. Analyse the major problems faced by India's export sector. (10)
- IV. Discuss the role and functions of the Ministry of Commerce and Industry in promoting exports. (10)
- V. Describe the composition and functions of the Board of Trade. (10)

**Section – C**

- VI. Explain the functions and importance of EXIM Bank in facilitating foreign trade. (10)
- VII. Explain the major provisions of the current Foreign Trade Policy (FTP) of India. (10)
- VIII. Discuss the financial and non-financial incentives available for export promotion. (10)
- IX. Discuss the types of pre-shipment inspection and their significance. (10)

x-x-x