

Exam. Code: 0311  
Sub. Code: 25379

2125

M.Com. (Entrepreneurship & Family Business)-First Semester  
FB-105: Human Behaviour in Organizations

Time allowed: 3 Hours

Max. Marks: 80

*NOTE: Attempt five questions in all, selecting atleast two questions from each Unit. All questions carry 16 marks.*

x-x-x

**UNIT - I**

- I. Explain the Process of Human Behaviour. Do you agree with the statement that "Behaviour is generally predictable"?
- II. "Reinforcement theory of learning is at the root of behaviour modification." Examine this statement.
- III. What is perception? Explain its process and its implications on organizational efficiency and effectiveness.
- IV. Explain the features of attitudes. What are its components? How is an attitude formed.
- V. "Various theories of motivation approach the problems of motivation from different perspectives but they all emphasize similar set of relationship". Explain the statement.

**UNIT - II**

- VI. Describe the various barriers to communication. What measures would you suggest to overcome them?
- VII. Why is change resisted in organization? What can the managements do to overcome it?
- VIII. "Leadership is situational". In the light of this statement discuss the various theories of leadership in brief.
- IX. Discuss the reasons of various types of conflicts in an organization. Suggest measures to resolve inter group conflicts.
- X. 'Stress is highly individualistic in nature' Comment. Elaborate the consequences of stress.

x-x-x